

EGAL

America's Best Home Inspection Service, Inc.

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PRE-SELL HOME INSPECTIONS

Many successful REALTORS convince their sellers to have a home inspection prior to placing their home in the MLS. Because ASHI certified home inspectors follow a guide list of what to inspect, there should be no surprises when the house is sold and an inspection is performed by the proposed buyer. Further, your clients have the opportunity to rectify any problems arising from the original inspection. A pre-sell GROUP 5000 PLUS home inspector will also volunteer many good ideas to help you make the selling process a smooth one. Just knowing what problems that could make a deal go array and correcting them before hand will make your selling price more palatable to the new buyer. We see many deals go sour because a few defects are found during a home inspection and the buyers gets so afraid they scare themselves enough to back-away from the deal.

We have also seen the seller make copies of their pre-sell home inspection reports and make them available to their prospective buyers. The buyer sees that the seller is quite proud of their home and feels a great sense of security in purchasing a problem free house.

GROUP 5000 PLUS home inspectors can be a tremendous asset to all REALTORS and their listing clients during the selling process. Often the buyer will see that the inspections were performed by an ASHI certified home inspector and will pass on having an additional home inspection performed. This, of course, speeds up the selling transaction.

Recommending an experienced GROUP 5000 PLUS home inspector, when you are involved as the buying or selling REALTOR, will make your Real Estate transfer process a truly professional experience.